

From the Movie Jerry Mcguire...

“SHOW ME THE MONEY!!!”

Example 50 Person Group

50 ER Paid LTCi's @ \$13/mo	=	\$650
30 S.I. LTCi "Me too" Spouse sales	=	\$390
20 EE buy-ups @ \$30/mo	=	\$600
5 S.I. Key EE's @ \$230/mo	=	<u>\$1,150</u>
TOTAL "In Company Sales"	=	\$2,790/mo
Yearly Commission "In Company Sales"	=	\$20,088 / yr
30 Relative sales @ \$150/mo	=	\$4,500/mo
TOTAL 1 st Year Commissions + Renewals	=	\$52,488